

## ENERGY INTERNATIONAL DATA SHEET

Your group is a committee made up of the General Managers of Energy International, a young, medium-sized, growing organization. The prime mission of E.I. is to locate and develop mineral claims (copper, uranium, cobalt, etc.)....

The company's business has grown very rapidly, especially in South America, where your organization has been made welcome by the governments. In a recent meeting, the board of directors decided to develop a new property near Fortaleza, in northeastern Brazil. This operation will include both mining and milling production.

The date is April 1, 1972. You have come from your respective plants in different locations. This is the initial session of your annual meeting. Your first order of business today is to select a new General Manager for the Brazilian plant from among the candidates on the attached list.

Fortaleza, Brazil, has a hot climate, one railroad, a scheduled airline, a favorable balance of trade, a feudal attitude toward women, considerable unemployment, a low educational level, a low literacy rate, and a strongly nationalistic regime.

The government has ruled that the company must employ Brazilians in all posts except that of manager. It has also installed an official inspector, who will make a monthly report which must be countersigned by the company's representative. None of the company's employees or staff can read or write any language but Portuguese.

There are a number of schools offering degrees in mineralogy, and a passing grade in seismology is essential to qualify for General Membership in the Institute of Mineralogy. The Massachusetts Institute of Sciences requires the following special subjects for graduation: geology, seismology, oceanography, and paleontology.