

ENERGY INTERNATIONAL DATA SHEET

Your group is a committee made up of General Managers of Energy International, a young, medium-sized, growing organization. The prime mission of E.I. is to locate and develop mineral claims (copper, uranium, cobalt, etc.).

The company's business has grown very rapidly, especially in South America, where your organization has been made welcome by the governments. In a recent meeting the board of directors decided to develop a new property near Fortaleza, in northeastern Brazil. This operation will include both mining and milling production.

The date is April 1, 1972. You have come from your respective plants in different locations. This is the initial session of your annual meeting. Your first order of business today is to select a new General Manager for the Brazilian plant from among the candidates on the attached list.

Fortaleza, Brazil has a hot climate, one railroad, a scheduled airline, a favorable balance of trade, a feudal attitude toward women, considerable unemployment, a low educational level, a low literacy rate, and a strongly nationalistic regime.

The government has insisted that the company must employ Brazilian elements in all posts except that of General Manager. The government has also installed an official inspector who will make monthly reports to the government. This report must be signed by the company's representative, who must be a Fellow of the Institute of Mineralogy.

There are a number of schools offering degrees in mineralogy; the most recently founded is the New Mexico Institute of Earth Sciences. This Institute was established under a special grant and opened in 1945.

In order to earn a bachelor's degree in mineralogy, this school requires geology, seismology and paleontology, in addition to the usual courses.