

8. (2) "Integrating of the Prototyping and Life Cycle Development Methodologies" (case study conducted with Owens Corning Fiberglas)
9. (3) "The Implementation of the Prototyping Methodology in a Large Systems Development Organization", (results from a consulting engagement and field study)
10. (3) "Contingency Theory in Application Systems Development -- An Empirical Study"
11. (3) "Effects of a Material Requirements Planning Decision Aid on Decision Making Performance" (interactive simulation laboratory experiment)
12. (3) "The Effects of Cognitive Style on the Effectiveness of Color Graphic Presentations" (an empirical study)
13. (3) "The Review Process for Control and Documentation of Operating Prototypes" (combined survey and case study methods)
14. (3) "Expertise Requirements for Defining Databases with FOCUS" (field experiment in cooperation with the Proctor and Gamble Company)
15. (3) "The Examination of Information System Utilization by Medical Doctors in Private Practice (with Nicholas Robak and in cooperation with Eli Lilly & Company)
16. (4) "Determining the Role and Effectiveness of Policy Statements in a Distributed MIS Organization" (with Kil Suh and in cooperation with Eli Lilly & Company)