

- * Epstein, Barry J., and King, William R., "An Experimental Study of the Value of Information," Omega (10:3), 1982, pp. 249-258.
- Gilman, Richard, "Cost Benefit Analysis in the Design of Management Decision Systems: The Time Value of Information," Graduate School of Business Administration, University of Southern California, Dissertation Abstracts No. 74-14439, August 1973, 362 pages.
- Hardin, David K., "Quantifying the Decision Value of Marketing Research," In 'A New Measure Of Responsibility For Marketing', 1968 Summer Conference Proceedings, American Marketing Association, June 17-19, 1968, pp. 165-171.
- Kelley, James A., "The Analysis and Management of Value of Selected Non-Financial Project Management Information," Graduate School, Florida State University, Dissertation Abstracts No. 74-25455, June 1974, 272 pages.
- * King, William R. and Epstein, Barry J., "Assessing Information System Value: An Experimental Study," Decision Sciences (14:1) January 1983, pp. 34-45.
- ** King, William R., and Rodriguez, Jaime I., "Evaluating Management Information," MIS Quarterly (2:3), September 1978, pp. 43-51.
- * Kleijnen, Jack P. C., "Financial Benefits Of Accurate Information: A Simulation Experiment with an IBM Business Game," Paper Presented at the Economic Evaluation of Information Systems, May 1977, 29 pages.
- Lambert, David R., "A Study Of Post-Decision Choice Evaluation In Organizational Purchasing," College of Business Administration, University of Cincinnati, July 1974, 147 pages.
- * Lucas, Henry C. Jr., "Performance and the Use of an Information System," Management Science (21:8), April 1975, pp. 908-919.
- Lucas, Henry C. Jr., "Systems Quality, User Reactions and the Use of Information Systems," Management Informatics (3:4), August 1974, pp. 207-212.
- Mahajan, Vijay, and Schoeman, Milton E. F., "The Use of Computers in Hospitals: An Analysis of Adopters and Nonadopters," Interfaces (7:3), May 1977, pp. 95-107.