- Naisbitt, John, <u>Megatrends</u>, Warner Books, New York, New York, 1984. (333 pages)
- Newell, Allen and Herbert A. Simon, <u>Human Problem Solving</u>, Prentice-Hall, Inc., Englewood Cliffs, New Jersey, 1972. (920 pages)
- Nunnally, Jim C., <u>Psychometric Theory</u>, Second Edition, McGraw Hill Book Company, New York, New York, 1978. (701 pages)
- Peters, Thomas J. and Robert H. Waterman, Jr., <u>In Search of Excellence</u>, Warner Books, Inc., New York, New York, 1982. (360 pages)
- Rigby, Paul H., Conceptual Foundations of Business Research, John Wiley and Sons, Inc., New York, New York, 1965. (215 pages)
- Royce, Joseph R. (Editor), <u>Multivariate Analysis and Psychological</u>
  <u>Theory</u>, Academic Press, New York, New York, 1973. (567 pages)
- Rothman, Jack, <u>Using Research in Organizations</u>: A <u>Guide To Successful Applications</u>, Sage Publications, Beverly Hills, California, 1980. (229 pages)
- Simon, Herbert A., The New Science of Management Decision, Harper and Row Publishers, New York, New York, 1960. (50 pages)
- Simon, Herbert A., <u>The Sciences of the Artificial</u>, The M.I.T. Press, Cambridge, Massachusetts, 1969. (123 pages)
- Sternberg, David, How to Complete and Survive a Doctoral Dissertation, St. Martin's Press, New York, New York, 1981. (231 pages)
- Stock, Molly, A Practical Guide to Graduate Research, McGraw-Hill Book Company, New York, New York, 1985. (168 pages)
- Stone, Eugene, <u>Research Methods in Organizational Behavior</u>, Goodyear Publishing Company, Inc., Santa Monica, California, 1978. (191 pages)
- Whitla, Dean K. (Editor), <u>Handbook of Measurement and Assessment in Behavioral Sciences</u>, Addison-Wesley Publishing Company, Reading, Massachusetts, 1968. (508 pages)
- REQUIRED READINGS (all of these readings are contained in Indiana Readings in Business Number 518, additional readings may be added during the semester.)
- ARTEMIS Brochure on <u>Automated Retrieval Technique for Examining</u>

  <u>Management Information Systems</u>, Institute for Research on the Management of Information Systems, 1986. (20 pages)